

Module Handbook

[Modules are available to students coming on the following incoming programmes: non-European exchange; European exchange; full-year fee-paying study abroad]

Undergraduate Incoming Students

2025/2026

Durham University Business School

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A: THE SCHOOL

Durham University Business School (<http://www.dur.ac.uk/business>) is a vibrant and multi-disciplinary business school based in Durham City Centre, offering access to several locations across the city.

Location maps are found here: <https://www.dur.ac.uk/map/>

Durham University Business School is one of the longest established business schools in the UK. Together we combine academic excellence, internationally rated research and superb student support services to give students the very best business education:

- Durham University was ranked 6th overall in **The Guardian University Guide 2025** and 7th in **The Complete University Guide 2025**.
- In the **QS World University Rankings 2025**, the University is 89th.
- 58th in the **FT European Business School Ranking 2024**.
- Durham University Business School is one of an elite group of institutions worldwide recognised by all three major accreditation bodies: AACSB, AMBA and EQUIS.
- All Durham University Business School's MSc Finance programmes have Chartered Financial Analyst (CFA)[®] recognition through partnership status with the Institute.

The Business School is underpinned by a world-class academic community:

- 140+ full or part time, plus visiting faculty
- Pool of quality academics, practitioners and consultants and an active guest speaker programme from leading public and private sector organisations

Its student body represents over 100 nationalities, comprising:

- c. 2800 undergraduate students* at Durham Campus.
- c. 1200 postgraduate taught students*, including DBA, MBA, MA, MSc.
- 200+ doctoral research students*.

*Student numbers representative of 2023/24

A1: School Coordinators:

International Team, Durham University Business School:

- Pauline Dowson-Pounder - International Experiences & Partnerships Manager
- Natalie McNeil – International Experiences & Partnerships Coordinator

International, Engagement and Careers Team

Durham University Business School

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Exchange Coordinator (Academic):

Dr Chrysostomos Apostolidis

All queries should be sent to business.international@durham.ac.uk

For further information to support you during your time at Durham University, please visit the Durham University Business School (DUBS) [Incoming Exchange Students](#) intranet site! You will be able to access this once your IT access is set up.

B: DEGREE PROGRAMMES OFFERED

At undergraduate level, Durham University Business School offers a range of single and joint honours degree programmes:

Accounting

- **BSc (Hons) Accounting**
- **BA (Hons) Accounting and Finance**
- **BA (Hons) Accounting and Management**

Economics

- **BA (Hons) Economics**
- **BA (Hons) Economics and Politics**
- **BA (Hons) Economics with Management**
- **BA (Hons) Philosophy, Politics and Economics**

Finance

- **BSc (Hons) Finance**

Management and Marketing

- **BA (Hons) Business and Management**
- **BA (Hons) Marketing and Management**

Details of these programmes can be found in the University's Faculty Handbook Online at:

[Faculty Handbook - Undergraduate Module Handbook 2025/2026](#)

C: REQUIREMENTS AND RESTRICTIONS

This section contains important information for setting up your academic programme at Durham University. Please read through this section carefully before considering your modules and filling in your Learning Agreement.

IMPORTANT NOTE FOR STUDENTS: PLEASE READ **BEFORE COMPLETING YOUR LEARNING AGREEMENT**

At Durham University, agreements are signed by individual university departments and are not university-wide agreements. This means that, in general, exchange students will have to choose modules (courses) within the Durham University department through which the agreement with their home university has been signed (students should check with the Exchange Coordinator in their university if they are not sure which department this is).

Modules offered by outside departments are subject to availability and can only be taken with prior consent from the relevant department. Certain restrictions may also apply to courses in some departments and students need to follow the advice below carefully before completing their Learning Agreements.

All undergraduate degrees at Durham University have a modular structure consisting of modules that are usually studied over either one or two term terms of the year.

All modules are taught in English, consist of lectures and seminars/workshops, and are assessed in the year in which they are taught. This takes the form of:

- Assignments (held during the academic year) and/or,
- Examinations (held in May/June). Students must be available during the examination period.

Individual assessment format and details for each module can be found in the relevant module outline (see the list of modules further below for details).

Students will be allocated to timetable compatible seminar groups by the Learning and Teaching team a couple of weeks after the start of teaching.

Students are asked to go through a module approval process prior to entering modules on their Learning Agreement. Incoming exchange students will have the opportunity to study any combination of modules from the undergraduate programmes offered by the Business School that are listed on the Module List in this handbook, subject to:

- a) Successfully meeting any prerequisite study requirements (and providing proof of the completed comparative prerequisite study within their own university).
- b) Timetable restrictions.

Exchange students should also have access to [My Timetable](#) once registered on modules.

The [Online Timetable](#) will only show an overview of scheduled teaching activities via location or module whereas your personal timetable [My Timetable](#) will show you all the activities which you have been allocated to and should attend.

Undergraduate Timeline:

Term Dates Academic Year 2025/2026	
Induction Week	29 th September – 5 th October 2025
Michaelmas Term (Term 1)	6 th October – 12 th December 2025
Epiphany Term (Term 2)	12 th January – 20 th March 2026
Easter Term (Term 3)	27 th April – 26 th June 2025

Co-requisites / Prerequisites

Co-requisite* means you must take that module **together with** another.

Pre-requisite* means you must have completed the prerequisite module **before** studying the current module. For example, the prerequisite for Behavioural Finance is Corporate Finance. If you have already studied Corporate Finance at your home university then you may be able to study Behavioural Finance in Durham (subject to approval).

*The above restrictions are to enable students to understand the material that they are studying.

For more information about the Co-requisites/ Prerequisites of a particular module, please refer to the module list below and the [Faculty Handbook](#).

Transcripts:

You will receive your official transcript in July/ August; in the interim, the Learning & Teaching Team can provide students with an unofficial statement of marks (subject to the release of provisional marks).

D: MODULE DETAILS

To find further details for each module (e.g., prerequisites, aims, content, teaching methods and learning hours, method of assessment etc.) please refer to the links in the Module List 2025-2026.

D1: MODULES AVAILABLE TO INCOMING EXCHANGE STUDENTS

The following section lists modules that are available to you. Modules are grouped by department, as follows:

- Section A: Accounting modules
- Section B: Economics modules
- Section C: Finance modules
- Section D: Management and Marketing modules

Please note that this module list is subject to change. Should any module(s) become unavailable, students will be notified, and the updated module list will be shared with all students.

Study Load

The full-year study load at Durham University is 60 ECTS credits (equivalent to 120 Durham Credits). Exchange students can choose from a range of Full-Year and One-Term modules, each worth 10 ECTS credits. To ensure students have a balanced study load across the academic year, we ask students to undertake an equal number of ECTS credits in Term 1 and Term 2. For example, if you decide to undertake three Term 1 modules, we will ask that you also undertake three Term 2 modules to maintain a balanced study load.

Module List 2025-2026

Section A: Accounting

Module Code	Pre/Co-requisites	Module Name	Term	Credit	Summative
<u>ACCT1061</u>	N/A	Financial Accounting	1	10	100% - 2 Hours In-person Written Exam
<u>ACCT2081</u>	Co req: ACCT1101 Fundamentals of Management Accounting Or ACCT1031 Business Law for Accountants	Management Accounting	1	10	100% - 3 Hours In-person Written Exam
<u>ACCT2131</u>	N/A	Business Law	1	10	100% - 2 Hours In-person Written Exam
<u>ACCT2151</u>	N/A	Accounting Information Systems and Analytics	1	10	100% - Individual Project
<u>ACCT1101</u>	N/A	Fundamentals of Management Accounting	2	10	100% - 2 Hours In-person Written Exam
<u>ACCT1151</u>	N/A	Ethics and Sustainability in Accounting	2	10	100% - Assignment
<u>ACCT2141</u>	ACCT1061 Financial Accounting OR ACCT1041 Introduction to Financial Accounting	Intermediate Financial Reporting	2	10	70% - On Campus Exam & 30% Assignment/ Project

Section B: Economics

Full-Year Modules

Module Code	Pre/Co-requisites	Module Name	Term	Credit	Summative
ECON1011	A in A-Level in Maths or equivalent	Principles of Economics	FY	10	100% - 2 Hours In-person Written Exam
ECON1021	Co-req: ECON1011	Economic Methods	FY	10	100% - 2 Hours In-person Written Exam
ECON1051	Co-req: ECON1011	The Economics of Sustainability	FY	10	100% - 2 Hours In-person Written Exam
ECON1071	Co-req: ECON1011	The World of Economy	FY	10	100% - 2 Hours In-person Written Exam
ECON1081	Co-req: ECON1011	Introduction To The History Of Economic Thought	FY	10	100% - 2 Hours In-person Written Exam
ECON1181	Co-req: ECON1011 and ECON1021 or MATH1061 and MATH1071 and MATH1597 and MATH1671	Mastering Data and Computation	FY	10	80% - Individual 2,000 Words Assignment 10% - Term 1 Group Assignment 10% - Term 2 Group Assignment
ECON2011	Pre-req: ECON1011 and ECON1021 or MATH1061 and MATH1071 and MATH1597 and MATH1671 Co-req: ECON2021	Macroeconomics	FY	10	90% - 2 Hours In-person Written Exam 10% - Online Test
ECON2021	Pre-req: ECON1011 and ECON1021 or MATH1061 and MATH1071 and MATH1597 and MATH1671 Co-req: ECON2011	Microeconomics	FY	10	90% - 2 Hours In-person Written Exam 10% - Online Test

ECON2061	Pre-req: ECON1011 and ECON1021 or MATH1061 and MATH1071 and MATH1597 and MATH1671	Econometrics	FY	10	80% - 2 Hours In-person Written Exam 20% - Online Written Assignment
ECON2271	Pre-req: ECON1011 and ECON1021 or MATH1061 and MATH1071 and MATH1597 and MATH1671	Macroeconomic Applications and Policy	FY	10	100% - 2 Hours In-person Written Exam
ECON2261	Pre-req: ECON1011 and ECON1021 or MATH1061 and MATH1071 and MATH1597 and MATH1671	Microeconomic Applications and Policy	FY	10	100% - 2 Hours In-person Written Exam
ECON2291	Pre-req: ECON1011 and ECON1021 or MATH1061 and MATH1071 and MATH1597 and MATH1671	Economic Theory	FY	10	80% - 2 Hours In-person Written Exam 10% - Online Test (Microeconomic) 10% - Online Test (Macroeconomic)
ECON2141	Pre-req: ECON1011 and ECON1021 or MATH1061 and MATH1071 and MATH1597 and MATH1671	Behavioural and experimental Economics	FY	10	100% - 2 Hours In-person Written Exam
ECON3011	Pre-req: ECON2021 and ECON2011 and ECON2061 or ECON2291 and ECON2061	Applied Econometrics	FY	10	100% - 6,000 Words (max) Written Assignment
ECON3071	Pre-req: ECON2011 and ECON2021 or ECON2291	International Economics	FY	10	75% - 2 Hours In-person Written Exam 25% - 1,500 Words Written Assignment
ECON3081	Pre-req: ECON2011 and ECON2021 or ECON2291	Labour Economics	FY	10	100% - 2 Hours In-person Written Exam

<u>ECON3111</u>	Pre-req: ECON2011 or ECON2291	Monetary Economics	FY	10	100% - 2 Hours In-person Written Exam
<u>ECON3161</u>	Pre-req: ECON2021 or ECON2291	Environmental Economics and Policy	FY	10	100% - 2 Hours In-person Written Exam
<u>ECON3171</u>	Pre-req: ECON2011 and ECON2021 or ECON2291	Development Economics	FY	10	100% - 4,000 Words Written Assignment
<u>ECON3201</u>	Pre-req: ECON2021	Advanced Microeconomic Theory	FY	10	100% - 2 Hours In-person Written Exam
<u>ECON3211</u>	Pre-req: ECON2011 and ECON2021	Advanced Macroeconomic Theory	FY	10	100% - 2 Hours In-person Written Exam
<u>ECON3301</u>	Pre-req: ECON2021 or ECON2291	Game Theory and Applications	FY	10	100% - 2 Hours In-person Written Exam

Section C: Finance

Term 1

Module Code	Pre/Co-requisites	Module Name	Term	Credit	Summative
FINN1047	N/A	Quantitative Methods 1	1	10	60% - 1,500 Words Assignment 40% - 1 Hour MC Test
FINN2127	N/A	Entrepreneurial Finance	1	10	30% - 1 Hour MCQ Test 70% - 4,000 Words Assignment and 10 Minute Presentation
FINN3071	FINN2041 - Corporate Finance and FINN2031 - Financial Econometrics	Computational Quantitative Finance	1	20	100% - 3,000 Words Written Assignment

Term 2

Module Code	Pre/Co-requisites	Module Name	Term	Credit	Summative
FINN1051	N/A	Global Financial Systems and Markets	2	20	100% - 3,000 Words Written Assignment
FINN1071	N/A	Ethics and Finance	2	20	100% - 3,000 Words Written Assignment
FINN2031	N/A	Financial Econometrics 1	2	10	100% - 2,000 Words Written Assignment
FINN2101	N/A	Corporate Governance	2	20	20% - Digital Online Continuous Assessment 80% - 3,000 Words Written Assignment

Full Year Modules

Module Code	Pre/Co-requisites	Module Name	Term	Credit	Summative
FINN3081	Corporate Finance	Behavioural Finance	FY	10	50% - 1,500 Words Assignment 1 50% - 1,500 Words Assignment 2

Section D: Management and Marketing

Module Code	Pre/Co-requisites	Module Name	Term	Credit	Summative
BUSI1251	N/A	Managing Behaviour and Organisations	1	10	100% - Presentation & Project Report
BUSI1271	N/A	Foundations of Effective Marketing	1	10	100% - 3,000 Words Written Assignment
BUSI1171	N/A	The Changing World of Business	1	10	100% - 3,000 Words Written Assignment
BUSI2331	N/A	Consumer Behaviour	1	10	100% - 3,000 Words Written Report
BUSI2171	N/A	Brand Strategy, Identity, Culture and Society	1	10	100% - Presentation
BUSI3241	N/A	Corporate Responsibility and Sustainability	1	10	100% - 3,000 Words Written Assignment
BUSI1221	N/A	Introduction to Digital Marketing	1	10	100% - Digital Marketing Project
BUSI1231	N/A	Introduction to Leadership	2	10	100% - 3,500 Words Written Assignment
BUSI2141	N/A	Entrepreneurship	2	10	100% - 2 Hours Written Exam
BUSI2391	N/A	New Venture Creation	2	10	100% - Individual Business Venture Proposal
BUSI3171	N/A	Corporate Entrepreneurship	2	10	100% - 2 Hours Written Exam
BUSI3391	N/A	Strategic Investment Decisions, Options, and Valuation Under Uncertainty	2	10	100% - 3 Hours Online Exam

Frequently Asked Questions

1. Where do I find information about specific modules?

Module outlines are available at [Faculty Handbook](#) provide you with a very good overview of the delivery, contents and assessments for each module. You will be able to access more detailed information (including instructors, detailed syllabus, lecture notes, reading lists etc.) upon arrival at Durham University and after registration at Durham University Business School. We regret we cannot send you these in advance as they may be subject to changes.

Please be careful and consult our Faculty Handbook when you select modules for Term 1 (Michaelmas) and Term 2 (Epiphany).

2. How many ECTS can I gain from each BA module?

Upon successful completion of each Undergraduate module (pass mark is 40%), you will gain 10 ECTS.

3. Which modules can I select?

Any module from the module list in this ECTS handbook (subject to you holding the relevant prerequisites/co-requisites and approval from the exchanges coordinator).

4. I have applied, but I have not received confirmation of my placement at DUBS yet.

The confirmation of a placement is sent by our central International Office and they typically deal with a very large number of applications.

5. The confirmation of my placement (offer letter) says I cannot take some modules I had selected.

This may be due to several reasons (e.g. module is not running or is delivered in a different term, etc.) and those will be stated on the confirmation letter. You can change your module choice prior to arrival.

6. How to Register?

You will complete registration on our online platform – Banner Self Service. Please note – your modules may be registered in advance by the International Team and will be confirmed at induction.

7. Can I change modules?

Module changes are possible prior to arrival and until Friday 10th October 2025. Please email business.international@durham.ac.uk with your request.

8. What happens if I have a lecture clash?

Modules that show timetable clashes cannot be approved. You will need to review your module selection and resubmit for approval.

9. When will I receive my transcript?

You will receive your official transcript in July/ August; in the interim, the Learning & Teaching Team can provide students with an unofficial statement of marks (subject to the release of provisional marks).

10. How do I get my documents signed?

- Learning agreements – any amendments to your LA can be emailed to business.international@durham.ac.uk
- Certification of Placement/Arrival & Departure dates – are signed by the central International Office based in the Palatine centre.

11. Who should I contact if I have a query?

In the first instance email business.international@durham.ac.uk

12. Can I meet the Academic Exchanges Coordinator?

There will be a drop-in session offered once per week during term. The times can be obtained from business.international@durham.ac.uk or alternatively if you are not able to attend the drop-in session, email for an appointment.